

No	Subject code	Subjects	Credits	Credit hours			Pre-requisite (s) subject code
				Theory	Practice	Self-study	
I	General knowledge module <i>(Subject 8-9 are not included)</i>		21				
1	PHI1006	<i>Marxist-Leninist Philosophy</i>	3	30	15	0	
2	PEC1008	<i>Marx-Lenin Political Economy</i>	2	20	10	0	PHI1006
3	PHI1002	<i>Scientific Socialism</i>	2	30	0	0	
4	HIS1001	<i>Revolutionary Guidelines of Vietnam Communist Party</i>	2	20	10	0	
5	POL1001	<i>Ho Chi Minh's Ideology</i>	2	20	10	0	
6	FLF1107	<i>English B1</i>	5	20	35	20	
7	FLF1108	<i>English B2</i>	5	20	35	20	
8		<i>Physical Education</i>	4				
9		<i>National Defence Education</i>	8				
II	Field-Based Knowledge		23				
10	INS1018	<i>Career and University Orientation</i>	2	10	20	0	
11	INS1014	<i>English for Academic Purposes 1</i>	4	30	30	0	
12	INS1016	<i>English for Specific Purposes</i>	4	30	30	0	
13	INT1004	<i>Introduction to Informatics 2</i>	3	17	28	0	
14	MAT1092	<i>Advanced Mathematics</i>	4	42	18	0	
15	MAT1004	<i>Theory of Probability and Mathematical Statistics</i>	3	30	15	0	
16	MAT1005	<i>Mathematics for Economics</i>	3	30	15	0	MAT1004
III	Area-Based Knowledge		08				
17	THL1057	<i>Introduction to Law</i>	2	24	6	0	
18	INE1050	<i>Microeconomics</i>	3	36	9	0	
19	INE1051	<i>Macroeconomics</i>	3	36	9	0	
IV	Discipline-Based Knowledge		29				
IV.1	Compulsory subjects		25				
20	INS2009	<i>Principles of Accounting</i>	4	36	24	0	
21	INS2109	<i>Managerial Accounting</i>	3	30	15	0	INS2009
22	INS2003	<i>Principles of Marketing</i>	3	36	9	0	

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				Theory	Practice	Self-study	
23	INS2015	<i>Fundamentals of Finance</i>	3	30	15	0	INE1051
24	INS2019	<i>Business Organization and Management</i>	3	36	9	0	INE1050
25	INS2037	<i>Business Information Systems and Processes</i>	3	45	0	0	INT1004
26	INS2023	<i>Operations Management</i>	3	36	9	0	INS2019
27	INS2024	<i>Organizational Strategy</i>	3	36	9	0	INS2019
IV.2	<i>Elective subjects</i>		04/10				
<i>IV.2.1</i>			02/06				
28	INS2029	<i>Business Communication</i>	2	9	21	0	INS1014
29	INS2030	<i>Business Writing</i>	2	9	21	0	INS1016
30	INS2022	<i>Legal, Ethical, Social Environment of Business</i>	2	27	3	0	THL1057
<i>IV.2.2</i>			02/04				
31	INS2005	<i>International Economics</i>	2	27	3	0	INE1051
32	INS2026	<i>International Trade Theory and Policy</i>	2	27	3	0	INE1051
V	<i>Specialized Knowledge</i>		64				
<i>V.1</i>	<i>Compulsory subjects</i>		31				
33	INS2021	<i>Introduction to International Business</i>	3	36	9	0	INE1051
34	INS3019	<i>International Trade Management</i>	3	36	9	0	INS2021
35	INS3021	<i>Global Supply Chain Management</i>	3	36	9	0	INS2019
36	INS3032	<i>International Finance</i>	3	36	9	0	INS2015
37	INS3017	<i>International Accounting</i>	2	18	12	0	INS2009
38	INS3042	<i>International Marketing</i>	3	30	15	0	INS2003
39	INS3022	<i>International Business Law</i>	3	36	9	0	THL1057
40	INS3023	<i>International Human Resource Management</i>	3	36	9	0	INS2019
41	INE3009	<i>International Project Management</i>	3	36	9	0	INS2021

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				Theory	Practice	Self-study	
42	INS3009	<i>Entrepreneurship</i>	3	36	9	0	INS2019
43	MNS1052	<i>Research Methodology</i>	2	18	12	0	INS1016
V.2	Elective courses/ Specialized and supplementary courses		06/15				
V.2.1	<i>Nhóm 1</i>		03/09				
44	INS3026	<i>International Trade Promotion</i>	3	27	18	0	INS3019
45	INS3028	<i>Risk Management and Insurance</i>	3	36	9	0	INS2015
46	INS3033	<i>Study Tour in Foreign Countries</i>	3	0	45	0	
V.2.2	<i>Nhóm 2</i>		03/06				
47	INS3020	<i>Foreign Trade Operations</i>	3	21	24	0	INS3019
48	INE3060	<i>E-Commerce</i>	3	24	21	0	
V.3	Elective modules/courses for supplementary knowledge		02/10				
49	BSA1055	<i>Business Culture</i>	2	24	6	0	
50	INS2028	<i>Vietnam's External Economics</i>	2	27	3	0	INE1051
51	INS2033	<i>International Trade Conventions and Treaties</i>	2	27	3	0	
52	INS2035	<i>Economy of Asia Pacific Region</i>	2	27	3	0	INE1051
53	INS2034	<i>Economy of EU Region</i>	2	27	3	0	INE1051
V.4	Selected in-depth knowledge electives		15				
V.4.1	<i>Company Accounting</i>		15				
54	INS3001	<i>Financial Accounting 1</i>	3	30	15	0	INS2009
55	INS3002	<i>Financial Accounting 2</i>	4	40	20	0	INS3001
56	INS3016	<i>Computerized Accounting</i>	3	0	45	0	INS3002
57	INS3030	<i>Financial Report Analysis</i>	3	30	15	0	INS2009 INS2015
58	INS3010	<i>Taxation</i>	2	18	12	0	INS2009 INS2015
V.4.2	<i>Finalcial</i>		15				

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				Theory	Practice	Self-study	
59	INS3029	<i>Financial Markets and Institutions</i>	4	45	15	0	INS2007
60	INS3010	<i>Taxation</i>	2	18	12	0	INS2009 INS2015
61	INS3007	<i>Corporate Finance</i>	3	30	15	0	INS2015
62	INS3030	<i>Financial Report Analysis</i>	3	30	15	0	INS2009 INS2015
63	FIB3005	<i>Investment and Portfolio Management</i>	3	30	15	0	INS2015

V.4.3	<i>Marketing</i>		15				
64	BSA3012	<i>Marketing Research</i>	3	27	18	0	INS2003
65	INS3039	<i>Internet Marketing</i>	3	15	30	0	INS2003
66	BSA3014	<i>Services Marketing</i>	3	27	18	0	INS2003
67	INS3090	<i>Integrated Marketing and Brand Communication</i>	3	30	13	0	INS2003
68	INS3041	<i>Marketing Strategy</i>	3	30	15	0	INS2003
V.5	<i>Internship and Graduation/ Alternative subjects for Dissertation</i>		10				
69	INS4001	<i>Internship</i>	5	0	75	0	
70	INS4011	<i>Graduation Thesis</i>	5	0	0	0	
	<i>Alternative subjects for Dissertation</i>						
71	INS4018	<i>Cross Cultural Management</i>	2	21	9	0	INS2019
72	INS4003	<i>International Strategic Management</i>	3	30	15	0	INS2024
Total			145				